

1 **Cost Estimation for Solid Waste Management in Industrialising Regions-**

2 **Precedents, Problems and Prospects**

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4 **Shantha R. Parthan¹, Mark W. Milke², David C.Wilson³, John H. Cocks⁴**

5
6 ¹Corresponding Author

7 Doctoral Candidate, Department of Civil and Natural Resources Engineering
8 University of Canterbury, Private Bag 4800, Christchurch 8140, New Zealand
9 Ph: (+64 3 3642987 Extn: 7322); Email: shantha.parthan@pg.canterbury.ac.nz

10
11 ² Reader, Department of Civil and Natural Resources Engineering
12 University of Canterbury, Private Bag 4800, Christchurch 8140, New Zealand
13 Ph (+64 3 364-2248); Fax: (+64 3 364 2758); Email: mark.milke@canterbury.ac.nz

14
15 ³ Visiting Professor in Waste Management at Imperial College, London
16 Office phone/fax: (+44) (0) 118 946 1117; E-mail: waste@davidcwilson.com

17
18 ⁴ Principal Environmental Engineer, MWH New Zealand Limited, Dunedin, New Zealand
19 Ph: +64 3 474 3975; Email john.h.cocks@mwhglobal.com

21
22 **Abstract**

23
24 The importance of cost planning for Solid Waste Management (SWM) in industrialising
25 regions (IR) is not well recognised. The approaches used to estimate costs of SWM can
26 broadly be classified into three categories- the unit cost method, benchmarking techniques and
27 developing cost models using sub-approaches such as cost and production function analysis.
28 These methods have been developed into computer programmes with varying functionality
29 and utility. IR mostly use the unit cost and benchmarking approach to estimate their SWM
30 costs. The models for cost estimation, on the other hand, are used at times in industrialised
31 countries, but not in IR. Taken together, these approaches could be viewed as precedents that
32 can be modified appropriately to suit waste management systems in IR. The main challenges
33 (or problems) one might face while attempting to do so are a lack of cost data, and a lack of

34 quality for what data do exist. There are practical benefits to planners in IR where solid waste
35 problems are critical and budgets are limited.

36

37 **Keywords**

38

39 review, financial planning, waste management costs, data quality, developing countries

40

41 **1. Introduction**

42

43 Perhaps the greatest SWM challenge faced by municipalities of IR is to achieve the most with
44 limited funds. For example, a World Bank report on China (Hoornweg et al., 2005) on a lack
45 of analysis into the “...cost-effectiveness in service delivery”. A study of India (Hanrahan et
46 al., 2006) highlights institutional/financial issues as the most important ones limiting
47 improvements in SWM. Specifically, it notes that “There is an urgent need for much
48 improved medium term planning at the municipal and state level so that realistic investment
49 projections can be developed and implemented.”

50

51 Cost estimation is a tool used to evaluate resource requirements while being aware of
52 associated uncertainties (Ostwald and McLaren, 2004). Improving cost estimating for solid
53 waste management improves decision-making in various aspects of the service such as
54 contracting for new equipment, or when evaluating changes to operating and maintenance
55 strategies (Milke, 2006). The traditional form of a municipal budget consists of separate cost
56 estimates of recurrent revenue, operating expenditures, and capital spending (Schaeffer,
57 2000). An estimate in turn comprises various components of SWM, including salaries,
58 equipment, and the costs of routine maintenance. High quality cost estimates for SWM can

59 not only help establish budgets, but also help defend budgets when attempting to improve the
60 level of service.

61

62 Cost planning for SWM has been discussed in various forms (e.g., user charges, economic
63 analysis and economies of scale) for industrialised regions. Some have focused primarily on
64 quantitative approaches such as programming, optimisation techniques, statistical methods,
65 and cost-benefit analyses (Clark et al., 1971; Chang and Wang, 1997; Huang et al., 2001),
66 whereas others have focused on a qualitative analysis of costs of specific processes such as
67 waste minimization, privatization, collection and disposal (Palmer and Walls, 1997;
68 McDavid, 1985; Strathman et al., 1995; Jenkins, 1991). For example, Wilson (1981) studied
69 facility costs of waste disposal and suggested economy of scale factors for solid waste
70 facilities. Porter (1996; 2002) emphasised the importance of focussing on solid waste
71 economics while discussing ways to improve the service. Kinnaman and Fullerton (2001)
72 compiled articles on the economics of residential SWM, including those that examine the
73 external costs of municipal solid waste collection and disposal, the theoretical frameworks
74 that can be used to model disposal decisions of households, and the empirical decisions that
75 govern the selection of MSW policies. As an example application, the Seattle public utilities
76 have developed a model called the Recycling Potential Assessment and System Analysis
77 Model (RPA/SAM) to support several planning and policy initiatives (Bagby et al., 1998).
78 The model uses previous cost estimates to forecast total system costs associated with SWM in
79 Seattle.

80

81 Governments of IR are increasingly realising the importance of cost planning for SWM. For
82 example, in India, the 12th Finance Commission (TFC) had recommended a grant of USD
83 550 million to Indian municipalities for the period 2005 to 2010 out of which at least 50%

84 was set aside for SWM (Appasamy and Nelliyat, 2007). Funding agencies expect well
85 planned budgets before the start of the financial year. These can be provided by a
86 municipality only if the true costs of the service are determined by consolidating costs from
87 all departments engaged in managing the waste within a municipality. Unfortunately
88 municipal budgets of IR are mostly based on projections from previous budgets or the need to
89 pay salaries and purchase supplies and very rarely does a municipality know the actual cost of
90 providing the service (Diaz et al., 1996; Bartone et al., 1990). Municipalities of IR often
91 complain about lack of funds. They feel like they are not in a financial position to meet
92 community needs (Zhu et al., 2008).

93

94 Cost models from industrialised countries could serve as precedents in IR. But a methodology
95 to estimate costs of waste management that is applicable to IR requires a clear understanding
96 of the differences between the two levels of industrialisation (Table 1).

97

98 Table 1: Differences between industrialised regions and IR in the context of SWM

99

Status	Industrialised	Industrialising
% Literacy	High	Low
Technology Level	High	Low
Per capita Income	High	Low
Social diversity and its effect on waste type	Low	High
Urban-Rural Divide	Low	High
Labour cost	High	Low
Capital Investment	High	Low
Quality of governance	Good	Poor
SW composition	Similar	Variable

Involvement of informal sector	Little /Nil	High
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(Source: Authors)

100

101
102 The Strategic Planning Guide for Municipal Solid Waste Management prepared for the World
103 Bank by Wilson et al.(2001) gives a detailed step-by-step procedure for economic evaluation
104 of MSWM alternative strategies. An update of this work and extension of the financial
105 chapters in the 2001 Strategic Planning Guide was prepared for the World Bank in the Middle
106 East / North Africa region in 2005 by Faircloth et al. (2005). The finance and cost recovery
107 sections of the guide contain tools, training material and case studies to aid municipalities and
108 waste management agencies to effectively plan their finances. A book by UN- Habitat
109 (Scheinberg et al., 2010b) is the most recent attempt to collect cost data along with other data
110 and it compares 20 cities around the world. The book discusses in depth financial
111 sustainability in SWM and its importance as a key governance feature. It looks at how the
112 reference cities are counting costs and revenues, and how they are raising investments and
113 managing their budgets. It is one of the few publications that reinforce the point made by the
114 GTZ report (Scheinberg et al., 2010a) about the role of the informal sector (also referred to as
115 scavengers or waste pickers (Wilson et al., 2006)) and its cost implications, a key difference
116 between systems of IR and industrialised regions shown in Table 1. A summary of selected
117 publications that have reported costs of SWM from IR is presented in Table 2.

118

119

Table 2: Costs of SWM from IR

120

Reference	Selected Case study locations	US\$/tonne (except where noted)	Year of reported costs	Costs of Formal (F) or Informal (I) sector
Scheinberg	Belo Horizonte, Brazil	89/tonne	n.a	F

et al (2010b)	Delhi, India Quezon City, Phillipines	39/tonne 11/tonne		
GTZ/CWG (2007)	Cairo, Egypt Cluj, Romania Lusaka, Zambia	13/tonne(F), 4/tonne (I) 35/tonne (F), 7/tonne (I) 173/tonne (I), 7/tonne (I)	2006-2007	Both
Hanrahan et al (2006)	India	18/tonne 36/tonne	2003	F
Koushki et al.(2004)	Kuwait	24/ tonne	n.a	F
Metin et al (2003)	Turkey	5/capita – 13/capita	n.a	F
Do an and Süleyman (2003)	Istanbul, Turkey	35/tonne	2001	F
Agunwamba et al (1998)	Onitsha, Nigeria	10/ tonne	1991	F

121

Note: n.a. – not available

122

123 The objective of this paper is to review current practices used to estimate costs of SWM in IR.
 124 If suitable precedents were not available from IR, examples are drawn from industrialised
 125 countries. The common problems facing a SWM planner in IR are discussed thereafter. An
 126 understanding of these problems suggests prospects for improved cost planning in IR.

127

128 **2. Precedents**

129

130 2.1 Unit Cost Method (UCM)

131

132 In the UCM, each activity (namely collection, transportation, treatment and disposal) is
 133 disaggregated into separate items such as salaries, consumables, fuel costs, and maintenance
 134 costs. Next the required quantity of each item is noted. Multiplying this with the cost per item
 135 or unit cost (developed from existing datasets or taken from price quotes), the total cost of

136 each item is calculated. The overall cost of the service is then calculated by summing the total
137 costs incurred by each item. The method can be used for setting up a new facility, buying
138 additional resources, or used for budget preparations.

139

140 Table 3 shows the cost estimate developed for the state of Rajasthan (India) to improve SWM
141 services in its 183 municipalities (Asnani, 2006).

142

143 Table 3: Capital cost estimate for modernisation of SWM in the state of Rajasthan, India, in
144 2006. Source: (www.almitrapatel.com/docs/132.doc, date of citation 23-03-2011.) (1 USD =
145 45 Indian Rupees in 2006).

146

Item no.	Item of Expenditure	Estimated Quantity	Unit Cost in Millions of Rupees(MRs)	Estimated cost in (MRs)
1	Public awareness	-		10.00
2	Capacity building	-		5.00
3	Containerized tricycles & wheelbarrows	15000	0.009	135.00
4	Secondary storage			
	7 m ³ containers	1000	0.04	40.00
	2.5 m ³ containers	2300	0.015	34.50
5	Transport vehicles			
	7 m ³ hydraulic container-lifting truck	97	1.4	135.80
	2.5 m ³ hydraulic container-lifting truck	97	1.1	106.70
	Tractor with hydraulic container-lifting device	140	0.75	105.00
6	Road sweepers	19	2.75	52.25
7	Construction of transfer stations	200	*	133.40
8	Large containers for transfer stations	50	0.15	7.50
9	Large hauling vehicles	30	2	60.00
10	Construction of compost plants	177	**	511.35

11	Engineered landfills				
Large Landfill	40 Hectare	1	50	50.00	
	16 Hectare	1	20	20.00	
Medium Landfill (20 acre)		11	10	110.00	
Small Landfill (10 acre)		58	5	290.00	
12	Management Information System (Improved accounting system using GIS, pro-formas for collecting cost information)				0.50
	GRAND TOTAL				1807.00

147 * The cost of transfer stations in the state of Rajasthan in 2006 prices @ 0.5 MRs/municipality in the 130
 148 municipalities having populations < 50000, 0.8 MRs/ municipality in the 39 municipalities having populations
 149 between 50,000 and 100,000 and 1.2 MRs in the 14 municipalities having populations > 100, 000, amounts to
 150 113 MRs. The O&M cost is estimated at 20.4 MRs amounting the total cost to 133.40 MRs.

151 ** It is estimated that the cost of construction of a compost plant excluding the cost of land would be 5MRs per
 152 100,000 population. Towns having population < 100,000 lac should opt for vermi-composting at 6.25MRs for a
 153 design population of 100,000

154

155 The UCM to estimate costs of SWM is simple to prepare, is reliable due to its top down
 156 approach and is easy to understand. The method being a deterministic approach to cost
 157 estimation means that the independent variable(s) are more or less a definitive measure of the
 158 item being estimated and hence this methodology is not subject to significant conjecture
 159 (Christensen and Dysert, 2003).

160

161 Although the method is straightforward in principle it can be laborious in application. The
 162 UCM requires robust documentation so the quantity of each cost component is reliable. The
 163 level of detail in decomposing into tasks will vary considerably from one estimate to another.
 164 If used for forecasting, it requires a good estimate of the number of units that will be required.
 165 Proper documentation can be difficult due to problems of poor accounting procedures and
 166 changing conditions of a city.

167

168 In addition, the UCM faces many difficulties because of its reliance on appropriate unit costs.
169 Inflation can be easily overlooked with the UCM, and must be accounted for. The UCM
170 assumes that cost data are available and complete, which is not always true, and incomplete
171 cost data sets can lead to biased estimates. Furthermore, variability in unit costs may arise
172 because different standards are required within a system (eg, daily collection in commercial
173 zones, alternate day collection in residential zones), and these variations often need close
174 consideration when developing cost estimates.

175

176 Overall, the reliability of the method is a function of the reliability of the cost model. Because
177 of the complexities in modelling large systems, other methods can provide more readily
178 accessible guidance on costs. Nevertheless, because of its simplicity and clear assumptions,
179 the unit cost method is the most commonly used method to estimate costs of SWM
180 worldwide.

181

182 2.2 Benchmarking

183

184 A quick way to make a reasonable cost estimate is to use actual cost data from a similar
185 organization that has made a change of the type under consideration—this is commonly called
186 benchmarking. The Department of Urban Services, Canberra, Australia in their 1999-2000
187 budgets have used benchmarking analysis to estimate costs of waste management and
188 recycling. To estimate landfill costs in the 1999-2000 budget, comparative information has
189 been taken using the 1998-99 budget information from a similar jurisdiction
190 (www.treasury.act.gov.au, date of citation- 23/03/2011) In another report, the Vermont
191 Department of Environmental Conservation's Solid Waste Program (DSM, 2005), used the
192 data from the residential and commercial price survey findings in 1999 to estimate the total

193 solid waste and recycling collection and disposal costs for planning purposes in 2005. The
194 1999 data served as a benchmark cost and were used for comparison of SWM prices statewide
195 and by region, and is also expected to serve as a benchmark for future comparisons.

196

197 The World Bank report by Hanrahan et al (2006) summarizes the findings of a year-long
198 analytical work conducted by the World Bank, in two Indian states and three hill towns. To
199 improve understanding of costs of MSW management, a spreadsheet was modelled in
200 collaboration with municipal staff in the study locations. Also presented in the report are
201 approximate expenditure benchmarks across municipalities (1 USD= 45 Indian Rupees (INR)
202 in 2006)

203

- 204 • Collection of waste: 300-400 INR/tonne
- 205 • Transport of waste: 300-400 INR/tonne
- 206 • Treatment/disposal (average costs, excluding land): 400-600 INR/tonne
- 207 • Total cost of waste collected and disposed: 1000-1200 INR/tonne

208

209 Due to difficulties in normalizing the data obtained from different cities, costs were reported
210 in ranges and individual cities were not identified. (Hanrahan et al., 2006).

211

212 Benchmark costs need to include all costs. The UNEP's (2004) 'Introductory Guide for
213 Decision-makers' mentions that the total annual costs, i.e. operating cost plus the annual
214 payback for capital investments, should be estimated since collection equipment, landfills and
215 other installations needed in an integrated waste management system have various lifetimes
216 and depreciation periods. It suggests estimating costs separately for general administrative
217 initiatives (such as issuing permits, legislation), and specific waste processing activities (such

218 as recycling, composting) for different waste streams (such as putrescible, organic or
219 inorganic, recyclable and non-recyclable, hazardous). According to the authors, this should
220 make it possible to keep track of the economic costs of reaching objectives. It may also make
221 it possible to compare the costs of the existing waste management system with the future
222 costs of the new waste management plan(UNEP, 2004).

223

224 Benchmark costs can be reported on a per capita, per mass, or per volume basis, and there can
225 be difficulties in applying these to new situations without more information. For example a
226 benchmark collection cost of \$30/tonne could be for a waste with a density of 300 kg/m³ and
227 generated at a rate of 0.1 tonne/person-year. However, in many IR, densities of collected
228 waste can reach 600 kg/m³, and a generation rate of 0.2 tonne/person-year (Diaz et al., 1996)
229 would imply the same volume of waste collected. Because of this, normalised benchmark
230 costs should also provide values for tonnes/person-year and waste densities to ensure
231 appropriate comparisons are made.

232

233 As an example of the use of benchmarks, Zhu (2008) provides benchmarks (Table 4) for
234 assessing the needs of funds for Indian SWM services. Their book provides advice to improve
235 costing and budgeting of SWM services. For example, for waste collection a common
236 existing system involves having concrete street bins as central collection points, to which
237 individual householders take their waste. To estimate the cost of an upgrade to door-to-door
238 collection, one would use the benchmarks provided in Table 4.

239

240 Table 4: Benchmarks for estimating costs of SWM in India (Zhu et al., 2008) (Prices in 2006;
241 1 USD= 45 Indian Rupees (INR) in 2006)

242

Door to Door Collection

- One containerised tricycle/handcart per 1000 persons.
- Cost of Tricycle: INR 6500 –7500 (Inclusive of containers); Handcart: INR 4000 – 5000 ; Handcarts and Tricycles have a useful life of 3-5 years).
- One sanitation worker to cover 200 houses /shops in 4 hours serving a population of 1000 each day (Labour costs for one full time worker is INR 6000 per month).
- One part time supervisor per 25 sanitation workers. (Labour costs for one part time supervisor is INR. 3500 to INR. 4500 per month per worker).

Street Sweeping

- Each street sweeper to be given individual containerized handcart / tricycle (for costs see above).
- One person per
 - 300 to 350 meters of road length (in High Density Areas)
 - 500 to 600 meters of road length (in Medium Density Areas)
 - 650 to 750 meters of road length (in Low Density Area)
- Labour costs same as D-T-D collection.

Secondary Storage

- Provide a pair of metallic containers (one for organics collected from households and the other for street sweepings) of 3.0 m^3 - 7.5 m^3 , with four containers per square km of the city area or one container per 5000 - 7500 population. (A 3 m^3

will cost INR 19-20,000 and 7.5 m³ will cost INR 45,000).

Transportation

- 1 vehicle per 10 containers (Costs of container lifting vehicle is INR 1 million for 7 m³ containers and INR 850,000 for 3 m³ containers ; a smaller tractor with container lifting device costs INR 525,000).
- Additional 25-30% for standby vehicles.
- One driver and one sanitary worker per vehicle (Labour costs= INR 6000/month for a full time worker or INR 3500/ month for part time worker.

Processing/ Composting

- INR 12 million for populations under 50,000.
- INR 20 million for populations up to 100,000.
- INR 34 million for populations up to 200,000.

Disposal in an engineered landfill

- Capital cost of INR 100- 150 per cubic metre (includes construction cost, weighbridge, office accommodation).
- Operating cost of INR 200- 1100 per metric tonne of waste depending on size of landfill.

245 Benchmarks might not allow fair comparisons. A lack of full-cost accounting is one potential
246 limitation, and capital costs could be neglected in some benchmark costs. Inadequacies in the
247 database (such as no year of the costs) may mean that this approach should not be used.
248 Limitations can exist because the scope or quality of services provided could vary greatly.
249 Even without these issues, the costs associated with a specific item (eg, a landfill) are site-
250 specific, reflecting availability of local facilities, salaries and land prices . There could be bias
251 in a dataset that would cloud the value of its use. A budget may have been under accounted to
252 make it look good for easy approval of funds or it could be over accounted for managers to
253 show at a later stage that they performed well by cutting costs in the long run.

254

255 A lack of reliable information on costs can be exacerbated if responsibility for the different
256 waste management tasks is spread widely across a number of divisions. This is a particularly
257 large issue in IR where both the informal sector and non-profit organisations can be operating
258 in addition to the municipality in SWM, and so are not considered by a municipality when
259 developing benchmarks. The savings to the municipality by these other sectors is hard to
260 estimate and so adjustments of benchmarks based on a municipality's data is challenging. The
261 only attempt at reporting benchmark figures of informal sector costs in IR is the report by
262 GTZ/CWG (Scheinberg et al., 2010a); the reader is referred to section 3.2.1 for more
263 discussion. Costs of other such smaller organisations if overlooked have potential to cause
264 serious discrepancies when using benchmarked values for cost planning purposes.

265

266 Another issue with the benchmark technique is potential bias in the dataset. A budget may
267 have been under-accounted to make it look good for easy approval of funds or it could be
268 over-accounted for managers to show at a later stage that they performed well by cutting costs
269 in the long run. Such biased costs, if used as benchmarks to estimate costs elsewhere, could

270 lead to serious deficiencies in long term planning. Data issues related to cost estimation for
271 SWM are discussed further in section three.

272

273 The use of benchmarks assumes that they represent good practice, and that the location under
274 consideration should manage solid waste following this exemplar. This can lead to the
275 difficulty that the estimated cost reflects what the community should spend and not what they
276 do or will spend. Hence even though benchmarking costs of SWM is one of the most common
277 approaches, it is unreliable if not done with appropriate quality assurance systems. The
278 systems being compared need to be understood in terms of their characteristics such as the
279 individual components of a system and the standards under which they operate.

280

281 2.3 Cost Modelling

282

283 2.3.1 Production and Cost Functions

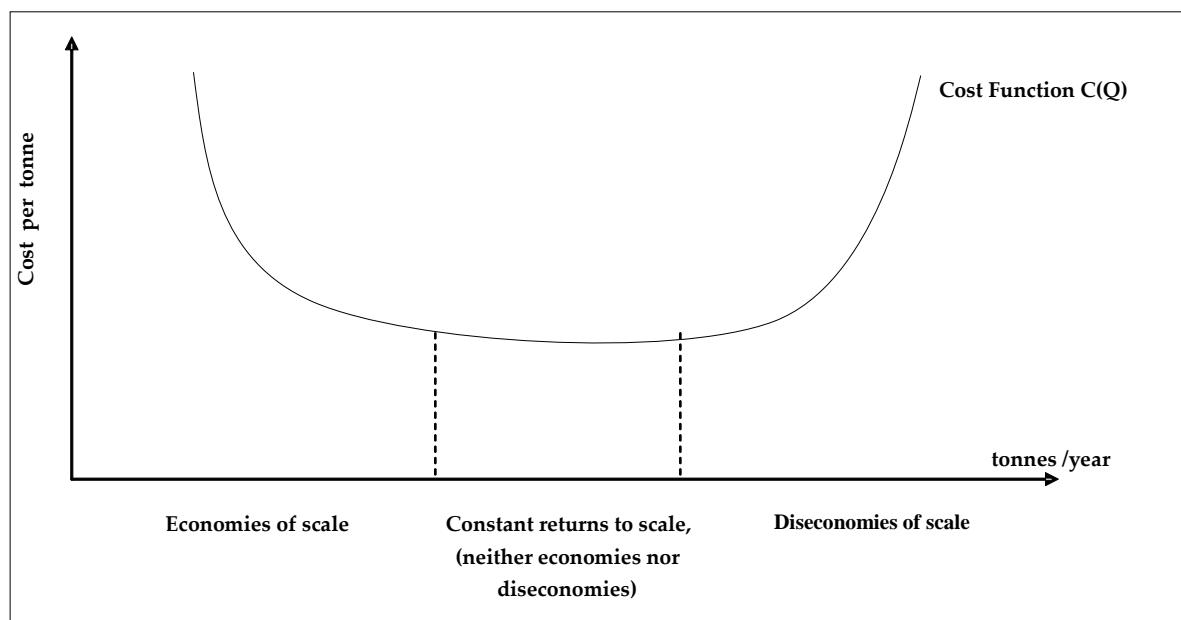
284

285 Economists refer to the relationship between the output of a process and the necessary input
286 resources as a production function (Fullerton and Kinnaman, 1995; Wohl and Hendrickson,
287 1984). The amount of output is the maximum, or best, output achievable for a given set of
288 acceptable inputs. For solid waste management, a production function would relate the
289 specific factors that a manager could use to provide the service, for example, number of trucks
290 and number of employees. The term cost function is used to describe more broadly the
291 relationship of cost to variables. Cost functions relate the cost of solid waste management to
292 production factors or to variables such as population density or the type of service provided
293 (door-to-door or community collection).

294

295 Cost and production functions can be expressed in terms of a variety of input variables
296 (trucks, employees, frequency of collection, total tonnes collected), and can be either linear or
297 non-linear functions. If the only input variable considered is a scale variable, such as
298 tonnes/year, then the function describes the economy-of-scale effect for that cost. The effect
299 can show increasing returns of scale where negatively-sloped, constant returns to scale where
300 horizontal and decreasing returns where positively sloped (Figure 1). The coefficients in cost
301 and production functions are typically estimated empirically based on the use of regression
302 techniques applied to available data sets.

303



304

305

306 Figure 1: Returns to Scale (Increasing, Decreasing and Constant)

307

308 Cost and production functions have a number of uses. They help a planner in evaluating
309 performance at one location by allowing comparison. They allow for future predictions such
310 as examining the cost implications of increasing the frequency of waste collection from once

311 to twice a day. They allow one to draw conclusions concerning economies of scale. They can
312 be used to find what set of inputs will minimise system costs for a given level of service.

313

314 Moreno-Sanchez and Maldonado (2006) built upon their earlier works and performed a
315 numerical simulation using production functions for waste pickers using data from Bogota in
316 Columbia. Their results were aimed at suggesting optimal policy instruments like
317 consumption tax, recycling subsidy and extraction tax to help policymakers in incorporating
318 the informal sector into the formal waste management system. Although no other instances of
319 cost or production functions for IR were found in available literature, there have been a
320 number of applications of cost/production functions to industrialised country settings. The
321 Ramboll/COWI Joint venture (2002) has applied average cost functions to arrive at SWM
322 investment options at the regional level in Poland. They estimated cost functions for different
323 waste treatment facilities (such as windrow composting, biogas plant, MRF, recycling,
324 incineration, landfills etc) applicable to Europe. The values used to arrive at these cost
325 functions have been obtained based on experience by COWI and information from various
326 facilities. The cost functions are in the form $y = m(x_i)^b$ where y = total investment or O&M
327 cost; m and b = constants; x_i = design/actual capacity (in tonnes per year). Callan and Thomas
328 (2001) present an economics literature review of solid waste disposal and recycling services
329 in industrialised countries. Based on their specification of costs, they employed Zellner's
330 (1962) seemingly unrelated regression (SUR) procedure to estimate a two equation cost
331 function model. D. Pangiaotakopoulos and co-workers have been active in developing
332 functions relating the cost of particular solid waste processes (eg, landfills) to size (Kitis et al.,
333 2007; Tsilemou and Panagiotakopoulos, 2004 ; Tsilemou and Panagiotakopoulos, 2006). This
334 appears to be the first work on economy-of-scale factors for SWM since that of Wilson
335 (1981).

336

337 Early researchers such as Hirsch (1965) presented residential refuse collection cost models. A
338 number of variables were analyzed using production functions and cost functions. Multiple
339 regression and correlation techniques were applied to 24 municipalities in the St Louis City-
340 County area in 1960 (Hirsch, 1965). The data did not reveal significant scale economies but
341 the authors commented that it cannot be considered conclusive, mainly because municipal and
342 collection area boundaries may not have coincided in all cases.

343

344 Clark (1971) suggested a stepwise regression analysis approach as a planning tool for arriving
345 at cost functions for metropolitan SWM in 20 Ohio municipalities. A total of eight variables
346 hypothesized as having an influence on cost were analyzed. The study concluded that
347 financial arrangement (i.e., who pays for the service), collection frequency and pickup
348 location (curb or back of house) are the only significant factors affecting costs of collection.
349 The effect of population density and waste collected per unit areas were not considered in the
350 analysis. Economies of scale were not investigated in this study.

351

352 Stevens (1978) analyzed the costs of waste collection using data of 340 public and private
353 firms collecting refuse in the United States during 1974-75. These were analysed for
354 population ranges lesser than 20,000, 30-50000 and greater than 50000. The author first
355 formulates a production function $Q=A L^\alpha K^\beta$ where Q is the total quantity of refuse collected;
356 A is a constant representing the state of technology and the joint effect of a set of variables
357 influencing the production process (such as weather conditions) which must be held constant
358 in a cross section study; L is the total quantity of labour inputs; K is the total quantity of
359 capital inputs; and α and β are distribution parameters representing the share of output
360 attributable to labour and capital, respectively, and where $0 < \alpha, \beta < 1$. The objective was to
361 estimate the total costs of refuse collected at households as a function of market structure,

362 refuse per household, the frequency and location of pickup, population density and variation
363 in temperature. It was concluded that strong economies of scale in refuse collection exist only
364 for communities up to 50,000 in population. This author's discussion of how production
365 functions give rise to neoclassical economic cost functions is a particularly good introduction
366 for readers who may not be immediately familiar with the neoclassical economic theory of the
367 firm and of market structures.

368

369 The most recent works by De Jaeger and co-workers (De Jaeger et al., 2011) and Weng and
370 co-workers (Weng and Fujiwara, 2011) feature cost estimation methodologies using cost and
371 production functions. The authors recommend using the data envelopment analysis technique
372 and the econometric modelling technique respectively to handle growing complexities and
373 uncertainties in modern waste management systems. For more industrialised country
374 examples on cost function analyses for solid waste management using multivariable
375 regression analysis the reader is referred to the article by Bel and Mur (2009) which contains
376 a concise review of existing literature on the topic of cost functions for SWM.

377

378 2.3.2 System Models

379

380 A number of models focus on economic aspects and their main purpose is to minimise costs
381 using linear programming or other optimization techniques. The advanced optimization
382 modelling framework developed by Xu et al. (2010) uses a combination of existing linear
383 programming and optimisation methods to appropriately balance uncertain aspects of the
384 waste management decision process. To demonstrate the applicability of their method a
385 hypothetical SWM case of three municipalities was chosen, and two treatment options
386 (landfilling and incineration) were evaluated, to arrive at a long term cost planning model.

387

388 The purpose of the Local Authority Waste Recycling Recovery and Disposal (LAWRRD)
389 model (Brown et al., 2006) is to estimate the minimum local waste management costs
390 throughout England, along with the flows of materials and the facilities needed for waste
391 treatment to meet the EU Landfill Directive targets and increased rates of recycling and
392 recovery. LAWRRD is a costs-driven model that takes each administrative region, finds its
393 minimum cost system subject to various constraints, and then aggregates overall costs. It
394 models waste management by taking input data on waste production, numbers of actual or
395 planned facilities from each local authority in turn and then summing the relevant outputs to
396 develop a picture representing England as a whole.

397

398 The GIGO program developed at UC Davis aims to minimise SWM costs in a wide variety of
399 locations of industrialised regions (Anex et al., 1996). Similarly, FEASIBLE (a freeware that
400 can be obtained through the web pages of the OECD (www.oecd.org, date of citation: 23-03-
401 2011), DEPA/DANCEE (www.mst.dk, date of citation: 23-03-2011) and the developers,
402 COWI Ltd. (www.cowi.dk, date of citation- 23-03-2011)) was developed to support
403 municipal solid waste, water and wastewater financing strategies for the European Union,
404 Central and Eastern Europe and the former Soviet Union. FEASIBLE uses built-in cost
405 functions (referred to as ‘expenditure functions’ in the software’s user manual), developed by
406 COWI, to generate investment, operating, and maintenance costs. These are based on
407 scenarios or inputs describing the existing physical infrastructure and the future physical
408 infrastructure, and applied to selected case studies (Pesko et al., 2003)

409

410 The COSEPRE (costs of urban cleaning services) program developed by Sandoval et al
411 (PAHO, 2001) allows cost evaluation of scenarios and facilitates the calculation of the annual

412 and unit costs per service, based on information provided by the user. It determines the costs
413 of each service only when a complete full cost accounting is already available to the user.

414

415 There are a number of review papers on SWM models which summarise the current work in
416 this field (Beigl et al., 2008; MacDonald, 1996; Morrissey and Browne, 2004), hence this
417 approach is not discussed in detail in this paper.

418

419 One major challenge when using system models is the difficulty in generalising them to other
420 situations. It can be difficult to obtain the underlying cost functions, and even more difficult
421 to know how they have been developed and their potential applicability. More significant for
422 this review is an acknowledgment that the values used in industrialised countries are so
423 removed from circumstances in IR (Jain et al., 2005; Rathi, 2006) as to be unusable. Future
424 research is needed to analyse the values used by various models relevant to industrialised
425 countries.

426

427 **3. Problems**

428

429 IR use either the UCM or benchmarking approach to estimate costs of SWM. Both these
430 approaches rely heavily on good cost data. A common woe cited in the literature on SWM in IR
431 is the lack of cost data for high quality planning (Agunwamba et al., 1998; Hoornweg et al.,
432 2005; Visvanathan and Trankler, 2003; Idris et al., 2004). Although none of the authors in the
433 available literature have thoroughly examined the topic of data limitations with respect to
434 SWM, they state that data issues compound the difficulties of decision making and modelling.
435 Cost estimation and planning needs to be informed by past data.

436 The objective of this section is to review the challenges that planners need to overcome while
437 attempting to estimate costs of SWM in IR. An Indian case study is studied as an example as
438 it well represents the complex nature of waste management systems of a typical IR due to its
439 economic, social and cultural diversity.

440 3.1. Data Analysis

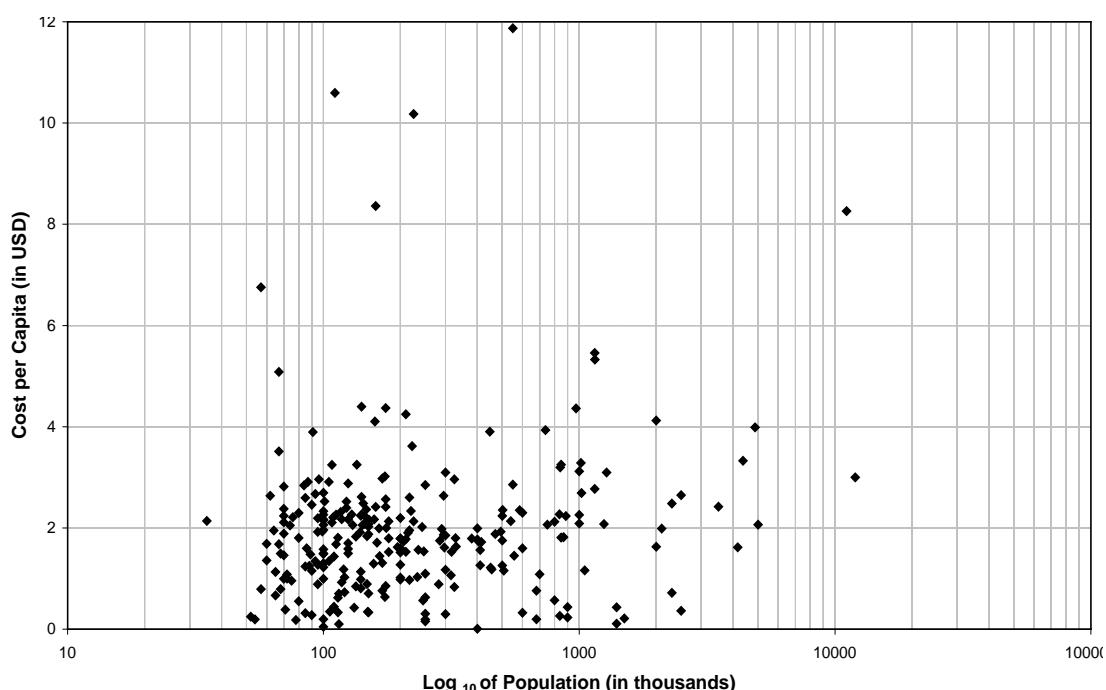
441 The National Institute of Urban Affairs in India (NIUA, 2005) conducted a study in 1999 to
442 assess the status of water supply, sanitation and SWM in roughly 300 selected cities and
443 towns in India and estimated the funds required for full coverage of population by these
444 services in the urban areas of the country.

445 Figure 2 shows that cost per person varies widely with population in India; no trend can be
446 observed and economies of scale do not seem to exist.

447

448 Figure 2: Graph of population vs. cost/person, India 1999 (Data Source: NIUA (2005))

449



450

451

452 The above example was from a single source hence it was decided to cross-check the validity
453 of the data from other sources. Table 5 gives a comparison of the per capita expenditure on
454 SWM across select cities, from different sources.

455

Table 5 : Per capita expenditure in Indian Rupees (INR) per annum on SWM from various Indian sources (1 USD = 45 INR in 2006)

City	FICCI*	NIUA**	NSWAI***
Delhi	431	135	497
Mumbai	428	372	392
Jaipur	301	185	301
Chennai	295	150	295
Ludhiana	258	73	1

*FICCI -Federation of Indian Chambers of Commerce and Industry (FICCI, 2007) (Population estimate- 2001 census, year of cost not documented but assumed here to be same as population estimate)

**NIUA - National Institute of Urban Affairs (NIUA, 2005)(Population and Cost in 1999)

***NSWAI - National Solid Waste Association of India (www.nswai.com, date of citation: 23-03-2011) (Population estimate as per 2001 census, year of cost not documented but assumed to be 2001)

456

457 3.2 Data Issues

458 The data values are estimated in Figure 2 and Table 5 are arrived at using either the UCM or
459 benchmarking methods, or a combination of both. The joint impact of the following data
460 issues is the probable cause of variability associated with SWM data shown in the figure and
461 the table.

462

463 3.2.1 Variety in scope of service

464

465 SWM in India involves a complex mixture of various organizations. The formal ones include
466 municipal organizations and private contractors. In addition, there are non-governmental

467 organizations (NGOs), community based organizations (CBOs) and resident welfare
468 organizations (RWOs) that employ the informal sector to carry out this activity. Finally, there
469 is an independently working informal sector that can collect waste and participate in resource
470 recovery, sometimes without payment, and outside of normal methods of data collection.

471

472 Wider scope amounts to greater confusion when cost data are presented. At first glance, at say
473 the city of Ludhiana in Table 5, it would seem that only one source has rightly reported the
474 city's per capita costs, and two source must be in error. But in fact it is possible that each
475 source has reported costs of a different organization involved in managing Ludhiana's waste,
476 thus making comparisons misleading. For example, the highest cost of INR 258/capita
477 reported by FICCI could be the overall cost collated for both formal and informal sector.
478 Whereas the cost reported by NIUA (INR 73/capita) is known to be the cost incurred by the
479 formal sector only i.e, of the municipality and its private contractor (NIUA, 2005).The cost
480 reported by NSWAI of INR 1/capita is possibly the cost incurred by the municipality alone,
481 i.e., excluding costs to private contractor and informal sector. A planner looking to predict
482 costs for an estimated population of 5 million for Ludhiana will not be able to choose the best
483 cost per person estimate between the three sources in Table 5 unless he/she has a clear
484 understanding of all the organizations involved in managing Ludhiana's waste.

485

486 Another issue confronting a SW planner is that the scope of activities can vary from city to
487 city. The cost per capita is arrived at by dividing a municipality's net cost of collection
488 through disposal by the population it services. Comparing the cost per capita values, it is quite
489 possible that one city has a compost/landfill facility, which incurs a higher net cost than a city
490 that open dumps its waste.

491

492 Sometimes, the scope of SWM activities varies within the same city. Consider the example of
493 Delhi in Table 5- the areas that are covered by the New Delhi Municipal Committee of Delhi
494 have door-to-door collection, while the areas covered by the Municipal Corporation of Delhi
495 bring their waste to community bins ((Scheinberg et al., 2010b). The mixed system in Delhi
496 could have an effect on the net cost (which in turn affects average cost per capita) making it
497 lower compared to Chennai which has completely adopted door to door collection in all its
498 areas.

499 An issue with cost data on SWM from IR is that they are generally available as municipality
500 SWM expenditures or percentages of overall municipal budget (Scheinberg et al., 2010b).
501 Costs of private contractors are not well documented. Getting cost data on the informal sector
502 is even harder due to their flexible and informal systems of operation. The only attempt at
503 providing cost information about the informal sector available in the literature is the report by
504 GTZ/CWG (Scheinberg et al., 2010a) which finds that the overall system costs or costs per
505 tonne would rise in developing countries if not for the informal sector recycling activities. The
506 cost per tonne of waste operations (mainly collection and operating costs) of the informal
507 sector vary from 3-90 Euros/tonne in the six cities of IR analysed in the report. The figures
508 reported are a useful start to future studies regarding informal sector costs and also allow for
509 comparison with the formal sector.

510 3.2.2 Variety in quality of service

511 Costs of SWM are best analyzed when divided by some metric, usually tonnes or number of
512 persons (DPPEA, 1997). Differences in quality of service could have an effect when using
513 normalizing metrics. A potential problem that could affect the proper evaluation of per capita
514 costs in Figure 2 is large uncollected parts of the city. For example, let us assume that the
515 cost per capita for servicing a city was 2.07 USD in 1991, found by dividing an expenditure

516 of 10.35 million incurred on SWM in 1999 by the municipality, by a 1991 census population
517 of 5 million. But if the municipality had actually serviced only half the city's population, i.e.,
518 2.5 million and not 5 million in 1999, the cost per person served would have been 4.07 USD.
519 Supposing that the incorrect value of 2.07 USD/ person were used to estimate costs for an
520 extension of service to an extra 1 million population, the budget could be underestimated by 2
521 million USD.

522 Similarly, if costs were measured on a per tonne basis, a potential problem affecting costs per
523 tonne could be that the parts of the city where waste are not collected are also the parts where
524 it is expensive to provide services, possibly underestimating the true costs per tonne if the
525 whole city were to be serviced.

526 Getting a good measure of the amount of waste collected and the population serviced are
527 crucial data needed to estimate costs in a consistent form. Even after accounting for parts of
528 the city serviced, a distinction is needed between costs per tonne generated and costs per
529 tonne collected or disposed. The UN-Habitat book (Scheinberg et al., 2010b) showed that 16
530 out of 20 cities that were surveyed diverted a minimum of 65% of waste going to their formal
531 disposal sites, due to informal sector recycling. This can have an effect on the cost/tonne
532 collected or generated which is useful for planning purposes, and has potential to distort cost
533 estimates.

534 3.2.3 Differences in cost accounting systems

535

536 A number of sources in literature (Hanrahan et al., 2006; Scheinberg et al., 2010b; Wilson et
537 al., 2001; Zhu et al., 2008; Metin et al., 2003; Zurbrugg, 2002; Schübeler et al., 1996; Idris et
538 al., 2004; Bartone et al., 1990; Wilson, 2007) discuss fuzziness in cost accounting procedures
539 as a major issue limiting improvements in SWM in IR. One example is whether or not

540 equipment purchase is accounted for as a capital cost or an ongoing depreciated cost. Others
541 are if costs are before or after tax, and whether costs of overheads, operating costs, fuel
542 costs ,benefits to employees are included or not. A final example relevant to the NIUA
543 dataset is the definition of ‘salary and wages’. Under this component if one municipality
544 accounted for certain expenses such as reimbursement of medical expenses, welfare expenses,
545 uniform, payment to casual staff, travel concession, and hospitalization benefits, adding 20%
546 more to its ‘salary and wages’ component, the overall cost per capita could easily be higher
547 compared to another municipality that did not report these costs as part of its ‘salary and
548 wages’ component. Differences in accounting systems are not always clear and can make it
549 difficult to compare costs between organizations.

550

551 The Strategic Planning Guide for Municipal SWM prepared for the World Bank by Wilson,
552 Whiteman and Tormin (2001) and an update of this work for the Middle East / North Africa
553 region in 2005 (Faircloth et al., 2005) note that municipalities of IR are not able to clearly
554 distinguish cost components (capital, operating, O&M) in accounting data. The guidelines
555 suggests that recurrent costs incurred through operating municipal SWM should include 1)
556 direct operational expenditures such as wages and maintenance 2) provisions for accrued
557 expenses and liabilities such as employee pensions, obligations, insurance and 3) annual
558 amortization charges to recover the capital assets over their useful life such as loan interest
559 and depreciation (ELARD, 2005)

560

561 3.2.4 Cost adjustments

562 Too often in literature the year in which costs are documented is not mentioned, making
563 comparisons difficult, like in the case of Table 5 in which the year of costs were not clearly
564 reported by NSWAI (www.nswai.com, date of citation: 23-03-2011) and FICCI (2007).

565 When the year of reported costs is known, there is always a need to adjust costs obtained to
566 account for inflation for one currency, and to account for the variation in value between
567 currencies. For example, in Figure 2, to arrive at costs per capita, the 1997-98 SWM
568 expenditure of the municipalities from the NIUA report was brought to April 1, 1999 (the
569 start of the financial year in India) prices using rates of inflation from the Labour Bureau,
570 Government of India, to make it consistent with the population estimate provided in the
571 report. An approximate exchange rate of 1USD =INR 45 in 1999 was assumed. Choosing an
572 appropriate exchange rate for cost comparisons that best accounts for differences in SWM
573 prices between countries can be a challenge. It is often unclear what an appropriate currency
574 exchange would be when IR sometimes have strict currency exchange rules. Also, when
575 exchange rates vary depending on what was bought or sold (multiple exchange rates),
576 particularly on capital goods such as high end trucks used to transport waste, it is hard to
577 select a particular exchange rate. Another approach would be to use the ‘purchasing power
578 parity’ or PPP exchange rate as it converts the data into a common currency and values it at
579 the same price levels, making the process of cost comparisons between countries simpler .
580 PPPs are estimates derived from the relative price levels in different countries and reflect the
581 rate at which currencies can be converted to purchase equivalent goods and services (Vachris
582 and Thomas, 1999). For example, if the PPP exchange rate is 9.3 Indian Rupees per USD, the
583 average monthly wage of a collection worker in India which is 6000 Indian Rupees in terms
584 of its purchasing power in India, is equivalent to 645 USD. If this is to be compared to a
585 Chinese collection workers salary of 800 Renminbi (with PPP exchange rate 1USD is
586 equivalent to 3.462 Renminbi), the equivalent in USD would be 231. Although using the PPP
587 exchange rate is not so common and is currently being used for topics concerning poverty
588 issues, it seems a valuable alternative when cost comparisons for SWM are concerned.

589

590 3.2.5 Scarcity in public domain

591 The UN-Habitat study (Scheinberg et al., 2010b) is a recent wide-ranging attempt to collate
592 SWM data (financial and other) for 20 cities on a comparable basis. It is acknowledged that
593 such an attempt was difficult. The NIUA (2005) work is another example, but there appear to
594 be no other studies, which reflects the scarcity of SWM data. The NIUA study took 10 years
595 to complete because of issues such as election schedules, non-response to questionnaires by
596 municipalities, and follow-up required for incomplete data (NIUA, 2005). In IR municipal
597 websites do not give sufficient information on the costs of projects undertaken. Overall,
598 financial matters are rarely discussed in the public domain.

599

600 The United Nations report (Habitat, 2001) states that “one of the key challenges faced by
601 municipalities of IR is to reduce corruption”. One might speculate that inaccessibility of cost
602 data could also be due to municipal authorities fearing that the discrepancies of the system
603 (corruption, low wage rates paid for labor) could be exposed if such information becomes
604 accessible or published.

605

606 **4. Prospects**

607 Studies indicate that local conditions, management strategies, composition and characteristics
608 of SWM are similar in IR. (Zurbrugg, 2002; Diaz et al., 1999; Beede and Bloom, 1995;
609 Savage, 1998). Better cost estimation for SWM could lead the way to creating a SWM
610 database with country- specific unit cost estimates, similar to what has been developed by
611 WHO (World Health Organisation) researchers (Adam et al, 2002) for healthcare
612 management, another public service with characteristics similar to SWM (Cossu, 2011).

613 Improved cost accounting in municipalities of IR has the potential to improve cost planning.
614 Unfortunately as critical as this activity is, cost estimation of SWM must frequently be done
615 without the benefit of good historical data or adequate sample sizes. In such cases one could
616 attempt to study a similar locality, city or town which is managing its waste well, and develop
617 benchmarks from its experience to estimate costs (Zhu et al., 2008). Activity-specific cost
618 functions could be developed from a series of well chosen benchmarks.

619

620 Hybrid cost estimation methods attempt to combine aspects of benchmarks with aspects of the
621 unit cost method. For example, the informal sector study of Scheinberg et al. (2010a)
622 estimates costs by developing a series of cost components based on activities, and then
623 developing a complete set of the number of each unit used. Rather than rely on estimated
624 local costs as would be done under a pure UCM, they use benchmark unit costs based on their
625 previous experience in IR There is further potential to improve cost estimation methods by
626 using selective benchmark values, rather than gross cost benchmarks (eg, cost/ton, or
627 cost/capita-year).

628

629 Developing cost functions for SWM will be central to improved cost planning for IR. It would
630 help in making cost comparisons between cities, in predicting future costs, and identifying
631 key variables affecting costs. While regional differences and technologies yield different
632 average costs, the way in which production functions, and consequent cost functions, are
633 modelled is invariant across regions. The lack of cost functions for SWM was highlighted by
634 Pearce (2005) as a significant hindrance to improved efficiency. This is even more critical in
635 IR where problems of waste are severe and finances are constrained. A step by step
636 development of cost function for SWM using an Indian case study can be found in Parthan et

637 al (in press). Further research is needed to manage the differences between regions, and the
638 quality of data, within cost models developed using cost functions.

639

640 Few advances have been made in estimating direct monetary costs of SWM in IR. When such
641 estimates are available, they can be used as inputs to deterministic analysis methods, such as
642 calculating net present value or internal rate of return, as suggested by the Environmental
643 Resources Management's (ERM) Strategic Planning Guide for MSWM designed for the
644 World Bank (Wilson et al., 2001).

645 New methods for cost planning will support waste managers when faced with difficult
646 decisions (Milke, 2006). Improved cost estimates would lead to easier cost accounting and so
647 fewer misspent resources, leading to an improvement in service delivery in IR. More
648 importantly, it would increase the confidence of national governments and aid agencies that
649 an investment of financial resources will be spent well. Development of better cost planning
650 for industrialising regions has the potential to open the door to creative systems for improving
651 SWM there, much as carbon accounting has allowed carbon trading systems between
652 industrialised and IR. Such schemes would require a high quality system for estimating costs
653 to achieve specific performance levels, which does not now exist.

654

655 **5. Conclusions**

656

657 The number of publications on cost estimation and planning for SWM with specific reference
658 to IR is limited indicating that much more attention needs to be paid on this topic. The
659 examples of data issues provided for IR indicate the nature of challenges faced by a SWM
660 planner and are not intended to criticize the system.

661

662 A good cost planning approach for SWM is one that allows for improvements in SWM
663 practices to achieve a certain level of performance while efficiently using available data and
664 financial resources. In IR the performance level is governed by how well an increasingly
665 migrant urban population is being covered by the service. The usability of existing cost
666 estimation methods for SWM cost planning seems limited for two reasons. First, each
667 method (UCM, benchmarking and cost modelling) has its drawbacks when applied to IR.
668 Second, the underlying complexities resulting from multiple stakeholders involved in
669 managing waste in IR (municipalities, private contractors, non-governmental organisations,
670 community based organisations, resident welfare organisations, informal sector) makes cost
671 estimation difficult.

672

673 An integrated approach that combines the potential of the UCM, benchmarking technique and
674 cost modelling approach using cost functions could be a way towards improving cost
675 planning in IR. A recommendation would be to firstly map out the flow of material and costs,
676 through different stages and including all providers, in the existing SWM system (along the
677 lines of a process flow diagram as suggested by Scheinberg et al (2010b). Cost functions
678 based on the unit cost method for each stage in the system could then be developed. This
679 could help determine existing costs or rates, which would most likely be different for different
680 providers of the service in IR., for example, with informal recycling, there is the income to
681 account for. These costs or rates could be used as future benchmarks and could also be useful
682 to compare with benchmarks from other cities. The developed activity-wise cost functions
683 could be aggregated into an overall system model. Such a model when calibrated for
684 geographic areas where there are good data could be used for municipalities or areas with

685 limited data. In addition, development of cost models may assist in understanding data
686 deficiencies.

687

688 An improvement in cost estimation and planning in this very important public service could
689 greatly help in upgrading existing systems in a cost efficient manner during a process of
690 industrialisation. There is great potential for innovative publishable research on the topic, and
691 high long-term research impact can be expected in addition to the important practical benefits.

692

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694

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697

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764 Scheinberg, Michael Simpson, Justine Anschütz, and Dr. Yamini Gupt. Contributing
765 writers: Jonathan Hecke, Poornima Chickarmane, Laxmi Narayan, Bharati Chaturvedi,
766 Lizette Cardenas, Oscar Espinoza, Rueben Lifuka, Berti Shaker, Laila Iskandar, Reka
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